



**WORLDWIDE
LOGISTICS**

INCOTERMS 2010 >>>>

Responsibility Matrix of Importer (Buyer) and Exporter (Seller)

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866.729.3331

"E" Departure		"F" Main Carriage Unpaid			"C" Main Carriage Paid				"D" Arrival		
SERVICE	EXW EX-WORKS	FCA FREE CARRIER	FAS FREE ALONGSIDE CARRIER	FOB FREE ONBOARD	CFR COST OF GOODS & FREIGHT	CIF* COST INSURANCE & FREIGHT	CPT CARRIAGE PAID TO	CIP* CARRIER INSURANCE PAID TO	DAT DELIVERED AT TERMINAL	DAP DELIVERED AT PLACE	DDP DELIVERED DUTY PAID
OBLIGATION AND CHARGES											
Warehouse Services	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading at Point of Origin	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Port Receiving Charges	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Clearance/Handling	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Ocean/Air Freight	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Charges at Foreign Port/ Foreign Airport	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller
Customs Clearance	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Customs Duties	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Delivery Charges to Final Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller

***Sellers obligation to provide & pay for at least minimum insurance.**